

PIZZA BUSINESS FOR SALE

Ann Arbor, MI (Washtenaw County)

Asking Price: **\$100,000**

Cash Flow: **\$ 33,579**

Gross Revenue: **\$363,222**

EBITDA: **N/A**

FF&E: **N/A**

EMPLOYEES: 9 +/-

Inventory: Fluctuates daily

Established: **2014**

Business Description

Buy the business assets and do your own concept with this storefront, or keep it as its yummy pizza, and other food under its current brand. 2021 sales were over \$363,000, up 20% from 2020. In 2021 business was closed due to Covid for 69 days. Owner suggests that had things been not under Covid restrictions, 2021 sales would have been headed in the over \$448,000 range.

Catering is now picking back up, post Covid and makes up a little under \$1,000 per week of the \$363k.

If interested in this business you must complete and return an NDA (confidentiality and non-disclosure/non-circumvent agreement), in addition please share a bit about your interest in this opportunity, your background and if you are going to need financial resources in order to purchase. This is not a franchise. Call 734-323-0376 or email michelle@bbfbrokers.com for general information.

Detailed Information

Location: Ann Arbor, MI

Employees: 9

Facilities: Approximately 800 sq. ft. total. This store is fully equipped. Located near University of Michigan Central Campus buildings and student housing.

Competition: This pizza's and other menu items, location, and walk-ins with a broad base of customer demographics in the surrounding community neighborhoods helps with a leg up over the competition. Its location is prime for catering opportunities (food truck, etc) on game days.

Growth & Expansion: Expanding store hours if kept as a pizzeria would be suggested. Currently this store is only open until 9 p.m. weekdays and 10 p.m. on the weekends. Capacity and revenue would grow with additional marketing endeavors suggested by the seller and licensor. A new owner could bring their own product line into this current opportunity if it didn't conflict with the existing menu. Likewise, buy the store and equipment and do something completely different!

Support & Training: Owner is willing to assist buyers as agreed to and needed. Local training is mandatory if keeping it under its current brand. From the seller: "I honestly believe someone is getting a steal but I'm ready to be home for dinner every day with" my family.